

Town of Damariscotta  
21 School Street  
Damariscotta, ME 04543



**Requesting Organization:** Midcoast Conservancy  
**Address:** PO Box 439 Edgecomb, ME 04556-0439  
**Contact:** Stephanie Hanner, Director of Development   
**Ph:** 207-389-5160 | **Email:** stephanie@midcoastconservancy.org  
**Funding Request:** \$2,000

*The mission of Midcoast Conservancy is to protect vital lands and waters on a scale that matters.*

*We envision a world where our lands and waters are healthy and protected and where nature occupies a place of central importance in every person's life.*

### **REQUEST AND NEED:**

Midcoast Conservancy is requesting financial support from the Town of Damariscotta in the amount of \$2,000. This contribution will directly impact the following programmatic needs:

- **Nature-based Education** - this funding will directly support outdoor education at Hidden Valley Nature Center (in Jefferson) as 4th graders from 2 classes at Great Salt Bay attend Trail Learning Days monthly, and learn information including identifying animal tracks, interdependencies of species, animal ecologies and migrations, how trees work in the forest, winter tree identification, vernal pool habitat, and more - all while walking outdoors in the forested preserve, spontaneously learning more along the way, and coming to understand their role in the natural world.

Additionally, Midcoast Conservancy works to provide:

- **Community Programming** through events hosted by experts in ecology, flora and fauna identification, wilderness skills, and more, via low-cost or free programs that anyone - of any age - can attend!
  - In 2024, over 140 Damariscotta residents benefitted from our programming, public land access, and other services.
- **Land Stewardship** with nearly 16,000 acres of conserved land throughout the midcoast region offering public access via trails, which require routine monitoring and maintenance. Many of our preserves are also open for hunting and fishing!
- **Water Quality** throughout the midcoast and focusing on Damariscotta Lake, and the Sheepscot and Medomak Rivers, which includes Invasive Plant Patrol, Courtesy Boat Inspection, and routine fecal bacteria and cyanobacteria monitoring and education.

We remain committed to protecting the lands and waters of midcoast Maine, to ensure the health of the natural world that surrounds us for generations to come. We believe that connecting interested people - of all ages - taps into an inherent curiosity about our natural world, and thrive in seeing that unfold, inspiring citizen scientists to be engaged environmental stewards.

Please reach out with any questions or if we can provide additional information; if we should plan to attend any upcoming committee meetings please let us know!

*Enc: Petition Signatures, Current Board and Staff list, Most recent audited financials*



Updated December 09, 2024



## Board

### **Buck O'Herin, President**

Educator, Environmental Field Studies,  
Outdoor Recreation

### **Joanne Steneck, Vice President**

Retired, General Counsel, Maine Public Utilities  
Commission

### **Justin Ward, Treasurer**

Retired, policy specialist with  
Conservation International and NRDC

### **Sally Butler, Secretary**

Retired business owner

### **Chuck Dinsmore**

Retired; Biologist, Educator

### **Brent Douglass**

Retired; Career facilities director for  
higher education campuses

### **Laurie Howarth**

Founder of Medomak Veterinary  
Services, presently part time staff  
veterinarian

### **Liz Petruska**

National Program Specialist, Forest  
Legacy Program

### **Kathy Stevens**

Executive Director of the Montgomery Coalition  
for Adult English Literacy

### **Chris Kenoyer**

Environmental advocate with a deep love  
for wilderness

## Staff

**Tim Trumbauer**, Co-Executive Director  
of Engagement & Strategy

**Kristin Pennock**, Co-Executive Director  
of Operations

**Sarah Giffen Carr**, Co-Executive Director  
of Conservation

**Tripp Henderson**, Director of Hidden  
Valley Nature Center

**Stephanie Hanner**, Development  
Director

**Kelly McNally**, Office Manager

**Kate Raymond**, Development & Database Mgr

**Ali Stevenson**, Communications & Engagement  
Manager

**Erika Presley**, Land Conservation Manager

**Isobel Curtis**, Director of Stewardship

**Tim Libby**, Forest & Lands Manager

**Zoe Thomas**, Nature Based Program Mgr (pt)

**Patricia Nease**, Damariscotta Lake Watershed  
Manager

**Melissa Cote**, Sheepscot River Watershed Mgr

**Morganne Price**, Medomak River Watershed

Mgr **Eliza Jacobs**, Damariscotta Lake Project  
Manager

16 employees (15.5 FTEs)

*Summer Seasonal:*

Courtesy Boat Inspectors (1-2)

+2 seasonal = 18 Total



**May 3, 2024**

**To the Board of Directors  
Midcoast Conservancy  
Edgecomb, Maine**

We have audited the financial statements of Midcoast Conservancy for the year ended June 30, 2023 and have issued our report thereon dated May 3, 2024. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated February 5, 2024. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

*Qualitative Aspects of Accounting Practices*

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Midcoast Conservancy are described in Note A to the financial statements. As described in Note A, the Organization adopted FASB Accounting Standards Update (ASU) 2016-02, *Leases* (Topic 842), and all subsequent amendments (collectively, “ASC 842” or “Topic 842”), during the year ended June 30, 2023, which states that a lessee should recognize a right-of-use (“ROU”) asset and a related lease liability on the statement of financial position for most leases. We noted no transactions entered into by Midcoast Conservancy during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management’s knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

Management’s estimate of depreciation is based on general knowledge and rules of thumb for furniture and fixtures, land improvements and building estimated useful lives. We evaluated the key factors and assumptions used to develop the useful lives in calculating depreciation while determining that it is reasonable in relation to the financial statements taken as a whole.

Management's allocation of functional expenses is based upon a methodology to allocate amounts between program service, management and general, and fundraising costs. We evaluated the key factors and assumptions used to allocate functional expenses determining that they are reasonable in relation to the financial statements taken as a whole.

Management's assignment of property values is based upon purchase documentation, appraisals, and municipal tax records. The impairment of values for properties that were later encumbered by conservation easements or instruments of trust was estimated using guidelines from the Maine Revenue Services for open-space tax classification. We evaluated the key factors and assumptions used to develop property values while determining that they are reasonable in relation to the financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements were:

- 1) The disclosure of the endowment fund in Note D;
- 2) The disclosure of trust property in Note H;
- 3) The disclosure of notes payable in Note J;
- 4) The disclosure of net assets with donor restrictions in Note M; and
- 5) The disclosure of prior period adjustments in Note V.

The financial statement disclosures are neutral, consistent, and clear.

#### *Difficulties Encountered in Performing the Audit*

We encountered no significant difficulties in dealing with management in performing and completing our audit.

#### *Corrected and Uncorrected Misstatements*

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. The attached schedule summarizes uncorrected misstatements of the financial statements. Management has determined that their effects are immaterial, both individually and in the aggregate, to the financial statements taken as a whole. The uncorrected misstatements or the matters underlying them could potentially cause future period financial statements to be materially misstated, even though, in our judgment, such uncorrected misstatements are immaterial to the financial statements under audit. The following material misstatements detected as a result of audit procedures were corrected by management:

- An adjustment was made to record a bargain purchase for Head Tide Bend property;
- An adjustment was made to record the Pullen Mills property donation and impairment expense; and

- An adjustment was made to reverse client entry to trust property.

#### *Disagreements with Management*

For purposes of this letter, a disagreement with management is a disagreement on a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

#### *Management Representations*

We have requested certain representations from management that are included in the management representation letter dated May 3, 2024.

#### *Management Consultations with Other Independent Accountants*

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to Midcoast Conservancy's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### *Other Audit Findings or Issues*

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as Midcoast Conservancy's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

#### Other Matter

This information is intended solely for the use of the Board of Directors and management of Midcoast Conservancy and is not intended to be and should not be used by anyone other than these specified parties.

*Purdy Powers + Co.*  
Professional Association

Client: **492201 - Midcoast Conservancy**  
 Engagement: **Audit & 990 - 6/30/2023**  
 Period Ending: **6/30/2023**  
 Trial Balance: **Trial Balance**  
 Workpaper: **3200.01 - Proposed JE Report**

Account	Description	W/P Ref	Debit	Credit
<b>Proposed JE # 50</b>		<b>4601.01</b>		
To record prior period adjustment for gifts in kind that should have been included in construction in process for the welcome center in PY. (Recorded in CY)				
15900	Construction in Progress		15,401.56	
34000	Net Assets Board Restricted			15,401.56
<b>Total</b>			<b><u>15,401.56</u></b>	<b><u>15,401.56</u></b>
<b>Proposed JE # 51</b>		<b>5101.00</b>		
To remove net prepaid insurance included in accounts payable.				
20000	Accounts Payable		10,423.80	
14000	Prepaid Expense			10,423.80
<b>Total</b>			<b><u>10,423.80</u></b>	<b><u>10,423.80</u></b>
<b>Proposed JE # 52</b>		<b>5401.01</b>		
To record accrued interest and effect of PY accrued interest.				
34000	Net Assets Board Restricted		1,037.21	
64095	Interest Expense		30.91	
21150	Accrued Expenses			1,068.12
<b>Total</b>			<b><u>1,068.12</u></b>	<b><u>1,068.12</u></b>
<b>Proposed JE # 53</b>		<b>PY 3200.01</b>		
To record CY impact of PY PAJEs.				
60100	Wages		634.78	
60400	Payroll Taxes		51.47	
63040	Terra Firma Insurance		3,927.00	
34000	Net Assets Board Restricted			4,613.25
<b>Total</b>			<b><u>4,613.25</u></b>	<b><u>4,613.25</u></b>

**Financial Statements**



**June 30, 2023**

## **Contents**

# **Midcoast Conservancy**

**June 30, 2023**

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## **Independent Auditors' Report**

**To the Board of Directors  
Midcoast Conservancy  
Edgecomb, Maine**

### **Opinion**

We have audited the accompanying financial statements of Midcoast Conservancy (a nonprofit organization), which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Midcoast Conservancy as of June 30, 2023, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Midcoast Conservancy and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Midcoast Conservancy's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Midcoast Conservancy's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Midcoast Conservancy's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Report on Summarized Comparative Information**

We have previously audited Midcoast Conservancy's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 29, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Purdy Powers + Co.*  
Professional Association

**Portland, Maine**  
**May 3, 2024**

## Statement of Financial Position

### Midcoast Conservancy

As of June 30, 2023

(with comparative totals for June 30, 2022)

	<u>2023</u>	<u>2022</u>
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 365,068	\$ 38,540
Investments - unrestricted	608,884	550,515
Accounts and grants receivable	89,664	21,500
Current portion of promises to give	39,500	52,650
Note receivable	-	2,359
Prepaid expenses	22,821	38,462
<b>Total Current Assets</b>	<u>1,125,937</u>	<u>704,026</u>
<b>Property and Equipment, net</b>	1,045,510	998,366
<b>Other Assets</b>		
Deposits	41,699	21,500
Promises to give, net of current portion	31,900	11,296
Property held for sale	435,510	105,000
Investments - endowment, quasi-endowment, and stewardship endowment fund	1,731,633	1,902,601
Trust property	8,531,793	7,643,899
<b>Total Other Assets</b>	<u>10,772,535</u>	<u>9,684,296</u>
<b>Total Assets</b>	<u>\$ 12,943,982</u>	<u>\$ 11,386,688</u>
<b>Liabilities and Net Assets</b>		
<b>Current Liabilities</b>		
Accounts payable	\$ 27,532	\$ 43,584
Accrued expenses	159,645	54,099
Deferred revenue	15,010	18,430
Current portion of long-term debt	29,838	63,697
<b>Total Current Liabilities</b>	<u>232,025</u>	<u>179,810</u>
<b>Long-Term Liabilities</b>		
Long-term debt, net of current portion	930,757	384,235
<b>Total Liabilities</b>	<u>1,162,782</u>	<u>564,045</u>
<b>Net Assets</b>		
Without donor restrictions	8,978,533	8,593,893
With donor restrictions	2,802,667	2,228,750
<b>Total Net Assets</b>	<u>11,781,200</u>	<u>10,822,643</u>
<b>Total Liabilities and Net Assets</b>	<u>\$ 12,943,982</u>	<u>\$ 11,386,688</u>

See accompanying independent auditors' report and notes to financial statements.

## Statement of Activities

### Midcoast Conservancy

For the Year Ended June 30, 2023  
(with comparative totals for June 30, 2022)

	2023			2022
	Without Donor Restrictions	With Donor Restrictions	Total	Total
<b>Revenues</b>				
Contributions and support	\$ 799,797	\$ 1,222,617	\$ 2,022,414	\$ 1,259,358
Grants	101,225	-	101,225	212,972
Contribution of nonfinancial assets	328,762	100,000	428,762	440,200
Paycheck Protection Program loan forgiveness	-	-	-	107,400
Program service fees	94,715	-	94,715	122,946
Special events	44,719	-	44,719	21,468
Sales	48,180	-	48,180	4,028
Other income	59,295	-	59,295	41,043
Interest and dividends	26,851	37,192	64,043	59,133
Net assets released from restrictions	864,323	(864,323)	-	-
<b>Total Revenues</b>	<b>2,367,867</b>	<b>495,486</b>	<b>2,863,353</b>	<b>2,268,548</b>
<b>Expenses</b>				
Program services				
Land	792,109	-	792,109	868,838
Water	484,913	-	484,913	347,085
Community	306,599	-	306,599	327,823
Supporting services				
Management and general	213,649	-	213,649	128,212
Fundraising	221,916	-	221,916	144,186
<b>Total Expenses</b>	<b>2,019,186</b>	<b>-</b>	<b>2,019,186</b>	<b>1,816,144</b>
<b>Revenues Over Expenses</b>	<b>348,681</b>	<b>495,486</b>	<b>844,167</b>	<b>452,404</b>
<b>Other Income (Expenses)</b>				
Loss on disposal of property and equipment	-	-	-	(1,068)
Investment gains (losses)	35,959	78,431	114,390	(343,625)
<b>Total Other Income (Expenses)</b>	<b>35,959</b>	<b>78,431</b>	<b>114,390</b>	<b>(344,693)</b>
<b>Increase in Net Assets</b>	<b>384,640</b>	<b>573,917</b>	<b>958,557</b>	<b>107,711</b>
Net assets at beginning of year, as reported	8,584,111	2,343,532	10,927,643	14,267,437
Prior period adjustments (See Note V)	(105,000)	-	(105,000)	(3,447,505)
Prior period reclassification (See Note W)	114,782	(114,782)	-	-
Net assets at beginning of year, restated	8,593,893	2,228,750	10,822,643	10,819,932
<b>Net Assets at End of Year</b>	<b>\$ 8,978,533</b>	<b>\$ 2,802,667</b>	<b>\$ 11,781,200</b>	<b>\$ 10,927,643</b>

See accompanying independent auditors' report and notes to financial statements.



## Statement of Cash Flows

### Midcoast Conservancy

For the Year Ended June 30, 2023  
(with comparative totals for June 30, 2022)

	<u>2023</u>	<u>2022</u>
<b>Operating Activities</b>		
Increase in net assets	\$ 958,557	\$ 107,711
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Realized and unrealized (gains) losses on investments	(114,390)	343,625
Loss on disposal of property and equipment	-	1,068
Paycheck Protection Program loan forgiveness	-	(107,400)
Depreciation	46,764	44,984
Impairment reduction	95,000	324,206
Noncash contributions of land	(369,129)	(404,270)
Donated investments	(83,953)	(54,200)
(Increase) decrease in operating assets:		
Accounts and grants receivable	(68,164)	(9,509)
Promises to give	(7,454)	(60,646)
Prepaid expenses	15,641	(10,280)
Inventory	-	3,631
Deposits	(20,199)	(17,549)
Increase (decrease) in operating liabilities:		
Accounts payable	(16,052)	(5,543)
Accrued liabilities	105,546	1,257
Deferred revenue	(3,420)	9,257
<b>Net Cash Provided by Operating Activities</b>	<u>538,747</u>	<u>166,342</u>
<b>Investing Activities</b>		
Purchase of trust property	(613,765)	(417,672)
Purchase of property held for sale	(330,510)	-
Purchase of property and equipment	(93,908)	(202,912)
Purchase of investments	(28,568)	(112,646)
Proceeds from sale of investments	339,510	139,732
Repayment of notes receivable	2,359	9,230
<b>Net Cash Used by Investing Activities</b>	<u>(724,882)</u>	<u>(584,268)</u>
<b>Financing Activities</b>		
Proceeds from borrowing	577,000	229,850
Repayment of long-term debt	(64,337)	(158,943)
<b>Net Cash Provided by Financing Activities</b>	<u>512,663</u>	<u>70,907</u>
<b>Increase (Decrease) in Cash and Cash Equivalents</b>	<u>326,528</u>	<u>(347,019)</u>
Cash and cash equivalents at beginning of year	<u>38,540</u>	<u>385,559</u>
<b>Cash and Cash Equivalents at End of Year</b>	<u>\$ 365,068</u>	<u>\$ 38,540</u>
<b>Supplemental Disclosure of Cash Flow Information:</b>		
Cash paid during the year for interest	<u>\$ 20,635</u>	<u>\$ 17,891</u>

See accompanying independent auditors' report and notes to financial statements.

## Notes to Financial Statements

# Midcoast Conservancy

### Note A - Summary of Significant Accounting Policies

#### **Organization**

Midcoast Conservancy (the Organization) is a Maine non-profit corporation located in Edgecomb, Maine. Incorporated in 2016, the Organization's mission is to protect and restore lands and waters in midcoast Maine on a scale that matters. The Organization's area of focus stretches from Montville south to Westport Island including the Damariscotta Lake, Sheepscot River and Medomak River watersheds, with many of their tributaries.

#### **Basis of Presentation**

The accompanying financial statements include a statement of financial position, a statement of activities, a statement of functional expenses, and a statement of cash flows. The Organization is required to report information regarding its financial position and activities, according to two classes of net assets as follows:

Net Assets without Donor Restrictions - Represents those resources that are not subject to donor-imposed restrictions (donors include other types of contributors, including makers of certain grants), and can be used for any purpose designated by the Organization's governing board.

Net Assets with Donor Restrictions - Represents resources and the portion of net assets resulting from contributions and other inflows of assets whose use is subject to donor-imposed restrictions.

#### **Contributions**

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions depending on the existence and/or nature of any donor restrictions.

#### **Contributed Nonfinancial Assets**

The Organization records donated goods and services at fair value at the date of donation. As more fully described in Note R, the Organization received donated property, goods, and services valued at \$428,762 that met the requirements for recognition in the financial statements and are included contributions of nonfinancial assets on the statement of activities during the year ended June 30, 2023.

#### **Revenue and Revenue Recognition**

The financial statements of the Organization have been prepared on the accrual basis of accounting. Revenues received are recorded as revenue without donor restrictions or with donor restrictions, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor restricted support is reported as an increase in net assets with donor restrictions.

## Notes to Financial Statements

### Midcoast Conservancy

#### Note A - Summary of Significant Accounting Policies - Continued

##### **Revenue and Revenue Recognition - Continued**

When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions.

In accordance with ASC 606, the Organization recognizes revenue when it satisfies a performance obligation by transferring control of a promised good or service, in an amount that reflects the consideration it expects to be entitled to in exchange for those goods or services.

##### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

##### **Cash and Cash Equivalents**

The Organization considers cash in banks and all other highly liquid investments with a maturity of less than three months to be cash and cash equivalents for the purpose of the statement of cash flows. Cash and cash equivalents residing in the Organization's investment portfolios are reported as investments. The Organization maintains its cash and cash equivalents in bank deposit accounts, and at times balances may exceed federally insured limits. At June 30, 2023, the Organization had uninsured and uncollateralized cash balances of \$109,454. The Organization has not experienced any losses in such accounts.

##### **Investments**

The Organization reports its investments in marketable securities with readily determinable fair values and all debt securities at fair value in the statements of financial position. Unrealized gains and losses are included in the change in net assets.

##### **Accounts Receivable**

Accounts receivable represents amounts due to the Organization for service or other similar revenues. The allowance for doubtful accounts is provided based on an analysis by management of the collectability of outstanding balances. Management considers the age of outstanding balances and the credit worthiness of supporters in determining the allowance for doubtful accounts. Management has estimated no allowance for doubtful accounts is necessary as of June 30, 2023.

##### **Grant Revenue and Grants Receivable**

Grant revenue is recognized when the conditions of the grant have been met. Grants receivable consists of reimbursable expenses incurred by the Organization not yet paid by the grantor. Management considers all amounts to be collectible and, therefore, has not established a provision for uncollectible accounts.

## Notes to Financial Statements

# Midcoast Conservancy

### Note A - Summary of Significant Accounting Policies - Continued

#### Promises To Give

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. The Organization uses the allowance method to determine uncollectible promises receivable. The allowance is based on management's analysis of specific promises made. At June 30, 2023, management estimated allowances for uncollectible promises to give to be \$0.

#### Property and Equipment

Property and equipment is stated at cost if purchased or at fair value if contributed. The Organization's policy is to capitalize acquisitions and major improvements with a cost of \$5,000 or more and to expense repair and maintenance costs that do not extend the useful lives of the assets. Depreciation expense is calculated utilizing the straight-line method based on the estimated useful lives of the depreciable assets. Depreciation expense for the year ended June 30, 2023 was \$46,764.

#### Trust Property

Trust property consists of purchased and donated land that is held by the Organization to assist in preserving the Sheepscot River, Medomak River and Damariscotta Lake Watersheds. If donated, such property is recorded as revenue and as an "other asset" at the time the property is received. The basis of the donation is the fair value of the property as of the date donated as determined by the most recent appraisal by an independent qualified appraiser. If purchased, the property is recorded as an "other asset" based upon the cost of the acquisition.

Many properties acquired by the Organization are later encumbered by a conservation easement or declaration of trust which legally restrict the uses the land can be put to. Such encumbrances impair the market value of the property. Consequently, the Organization considers the impairment to be 95% of the market value of all encumbered property. This reduction is based on the State of Maine Open Space Tax Law which recommends a 95% reduction in value for purposes of property taxation for forever wild open space and public access land protected by easements or preserve. Such properties have been written down accordingly.

#### Conservation Easements

It is the policy of the Organization to not recognize any amount in the financial statements for the donation of an easement as it has no economic value. The costs of purchased easements are reflected as an expense. No amount is capitalized for the acquisition of an easement as it is not a fee simple property.

#### Advertising Expenses

Advertising costs are expensed as incurred. Advertising expense was \$10,344 for the year ended June 30, 2023.

## Notes to Financial Statements

### Midcoast Conservancy

#### Note A - Summary of Significant Accounting Policies - Continued

##### Expense Allocation

The financial statements report certain categories of expenses that are attributable to more than one program or supporting functions of the Organization. Those expenses include the allocation of salaries and wages, payroll taxes and benefits, supplies, telephone and internet, postage, occupancy, equipment repairs and rentals, software, printing and publications, professional services, financial service fees, membership dues, miscellaneous, insurance, real estate taxes, interest and depreciation. Most expenses are allocated based on management's estimates of time and effort. Other items, such as insurance, are allocated based on management's estimate of the appropriate allocations for each expense.

##### Compensated Absences

Vested and accumulated paid time off is reported as an expense and a liability when the obligation becomes determinable.

##### Comparative Data

The financial statements include certain prior year summarized comparative information of the Organization in total, but not by net asset class or functional expense category. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organizations's financial statements for the year ended June 30, 2022, from which the summarized information was derived.

##### New Accounting Pronouncement

On July 1, 2022, Midcoast Conservancy adopted Accounting Standards Update (ASU) 2016-02, *Leases* (Topic 842), and all subsequent amendments (collectively, "ASC 842" or "Topic 842"). The core principle of Topic 842 is that a lessee should recognize a right-of-use ("ROU") asset and a related lease liability on the balance sheet for most leases. The Organization adopted ASC 842 using the transition alternative provided by ASU 2018-11 *Leases* (Topic 842) - *Targeted Improvements*, under which an entity initially applies ASC 842 to all leases existing at the adoption date, and comparative periods are presented in the financial statements under the legacy lease guidance of ASC 840. Under the transition alternative, all relevant transition disclosures are provided as of the beginning of the period of adoption (July 1, 2022) rather than at the beginning of the earliest period presented.

The Organization has evaluated the applicability of ASC 842, and has determined that there are no such lease agreements.

**Notes to Financial Statements**

**Midcoast Conservancy**

**Note B - Investments**

Investments consist of cash and various securities and are stated at fair value as of June 30, 2023 as follows:

Cash and money markets	\$ 446,779
Equities	1,242,614
Fixed income	<u>651,124</u>
	<u>\$ 2,340,517</u>

Investments are reported on the Statement of Financial Position as of June 30, 2023 as follows:

Investments - unrestricted	\$ 608,884
Investments - endowment	<u>1,731,633</u>
	<u>\$ 2,340,517</u>

Investment returns from these investments for the year ended June 30, 2023 are summarized as follows:

Interest and dividend income	\$ 64,043
Gain on investments, net of fees	<u>114,390</u>
	<u>\$ 178,433</u>

Investment income is recorded net of investment fees.

**Note C - Fair Value Measurements**

The Organization applies a framework for measuring fair values under generally accepted accounting principles which applies to all financial instruments that are measured and reported at fair value.

The framework for measuring fair value of financial assets and liabilities includes a hierarchy of three levels for observable independent market inputs and unobservable market assumptions. A description of the inputs used in the valuation of assets and liabilities under this hierarchy is as follows:

Level 1 – Quoted prices are available in active markets, such as the New York or American Stock Exchange markets, for identical investments as of the reporting date. Level 1 also includes U.S. Treasury and federal agency securities and mortgage-backed securities traded by brokers or dealers in active markets.

Level 2 – Pricing inputs are observable for the investments, either directly or indirectly, as of the reporting date, but are not the same as those used in Level 1. Fair values are obtained from third party pricing services that may use models or other valuation methodologies to derive market value. These may be investments traded in less active dealer or broker markets.

## Notes to Financial Statements

### Midcoast Conservancy

#### Note C - Fair Value Measurements - Continued

Level 3 – Pricing inputs are unobservable for investments and valuations are derived from other methodologies not based on market exchange, dealer or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets and liabilities. The types of investments in this category would generally include debt and equity securities issued by private entities and partnerships.

The following summarizes fair values of certain financial instruments by levels within the fair value hierarchy at June 30, 2023:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments:				
Cash and money markets	\$ 446,779	\$ -	\$ -	\$ 446,779
Equities	1,242,614	-	-	1,242,614
Fixed income	651,124	-	-	651,124
Total investments	<u>\$ 2,340,517</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,340,517</u>

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the determination of which category within the fair value hierarchy is appropriate for any given investment based on the lowest level of input that is significant to the fair value measurement. All assets have been valued using a market approach. There have been no changes in valuation techniques and related inputs.

#### Note D - Endowment Fund

The Board of Directors of the Organization has interpreted the State of Maine Uniform Prudent Management of Institutional Funds Act (the Act), as requiring the preservation of the contributed value of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as restricted net assets (1) the original value of gifts donated to the endowment, (2) the original value of subsequent gifts to the endowment, and (3) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund, and (4) any remaining portion of the donor-restricted endowment until such amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by the Act. If the donor-restricted endowment assets earn investment returns beyond these amounts, the excess is available for appropriation and, therefore, classified as net assets without donor restrictions.

## Notes to Financial Statements

### Midcoast Conservancy

#### Note D - Endowment Fund - Continued

The Board of Directors establishes policies and procedures concerning the management of endowment funds. These policies establish asset classes that are deemed suitable for investment of endowment funds, which currently include investments in money market accounts, fixed income securities, and equities balancing the desire for a return on investments with the security of conservative growth.

Endowment funds are managed with a total return orientation that focuses of the production on income as well as maintaining and growing the real value of the endowment and its subsequent distributions.

Any spending from the endowment funds must be approved in advance by a full board vote. The goal for the unrestricted quasi-endowment fund is to continually increase funds available for stewardship. The Organization draws up to 4.5% of the principal on an annual basis as measured on a three year rolling average at May 31 each year.

Endowment net asset composition by type of fund as of June 30, 2023 is as follows:

	Without Donor Restriction	With Donor Restrictions	Total
Donor-restricted endowment and stewardship endowment funds	\$ -	\$ 1,381,301	\$ 1,381,301
Board-designated quasi-endowment funds	<u>350,332</u>	<u>-</u>	<u>350,332</u>
Total	<u>\$ 350,332</u>	<u>\$ 1,381,301</u>	<u>\$ 1,731,633</u>

Changes in endowment net assets for the year ended June 30, 2023:

	Without Donor Restriction	With Donor Restrictions	Total
Endowment net assets at beginning of year	\$ 591,033	\$ 1,311,568	\$ 1,902,601
Contributions	-	24,923	24,923
Investment income	17,668	37,192	54,860
Realized and unrealized gains	<u>36,515</u>	<u>77,930</u>	<u>114,445</u>
Total investment return	54,183	115,122	169,305
Amounts appropriated for expenditure	<u>(294,884)</u>	<u>(70,312)</u>	<u>(365,196)</u>
Endowment net assets at end of year	<u>\$ 350,332</u>	<u>\$ 1,381,301</u>	<u>\$ 1,731,633</u>

## Notes to Financial Statements

### Midcoast Conservancy

#### Note E - Promises to Give

Promises to give consists of the following at June 30, 2023:

Promises to give in less than one year	\$	39,500
Promises to give in one to three years		<u>31,900</u>
		71,400
Less: discounts to net present value		<u>-</u>
Net promises to give	\$	<u><u>71,400</u></u>

#### Note F - Property and Equipment

Property and equipment consisted of the following as of June 30, 2023:

Land	\$	53,000
Land improvements		50,000
Buildings		988,580
Furniture and equipment		287,174
Artwork (non-depreciable)		<u>30,000</u>
		1,408,754
Less accumulated depreciation		<u>363,244</u>
	\$	<u><u>1,045,510</u></u>

#### Note G - Property Held for Sale

At June 30, 2023, two real properties valued at \$435,510 are being held for resale by the Organization. In 2009 a property was donated to the Organization and valued at fair market value of \$105,000, as determined by an independent appraisal at the time of donation. During the year ended June 30, 2023, a property was purchased for \$330,510 and financed with a note payable of \$319,000. Subsequent to year end, a portion of the property was sold for \$210,000 and the remaining portion was placed into trust property. These are classified as property held for sale on the statement of financial position at June 30, 2023.

## Notes to Financial Statements

### Midcoast Conservancy

#### Note H - Trust Property

The property of Midcoast Conservancy consists of 8,110 acres of land in Midcoast Maine owned and received at various times from various donors and sellers. If donated, such properties are recorded at fair value as of the date donated, as determined by an independent appraisal. If purchased, the properties are recorded at the cost of acquisition. If purchased through a bargain sale, properties are recorded at the cost of acquisition and adjusted to the fair value of the donation, as determined by an independent appraisal.

Many properties acquired by the Organization are later encumbered by conservation easements or declarations of trust which legally restrict the uses of the land. Such encumbrances impair the market value of the property. Consequently all such properties have been written down to the estimated market value following the recording of the encumbrance.

During the year ended June 30, 2023, the Organization purchased two properties described as Morin, and Head Tide Bend. Friends of Haystack Mountain, a fiscally sponsored organization, purchased a property described as Haystack Mountain. The combined value assigned to these properties was \$703,461. There were three donated properties and one bargain purchase sale purchase during the year described as Jackson Road Woods, Boots and Saddle, Pullen Mills, and Witte. The combined value assigned to these properties was \$184,433. The Organization did not sell any land during the year ended June 30, 2023.

The balance of the property account is comprised of the following as of June 30, 2023:

Unimpaired value of restricted property	\$ 5,311,706
Unimpaired value of unrestricted property	<u>8,266,208</u>
	13,577,914
Less impairment reduction of restricted property	<u>5,046,121</u>
	<u>\$ 8,531,793</u>

#### Note I - Line of Credit

Midcoast Conservancy maintains a line of credit with a local bank. The line of credit has a maximum borrowing limit of \$60,000 and interest on the line is at 8.50%. The balance owed on the line of credit was \$0 at June 30, 2023.

## Notes to Financial Statements

### Midcoast Conservancy

#### Note J - Notes Payable

Notes payable consists of the following as of June 30, 2023:

Promissory note to a local bank (through Maine Coast Heritage Trust's Revolving Loan Fund) for purchase of property due February 2024 with no principal payments due prior to that date and monthly interest due prior to that date accruing at the Wall Street Journal Prime Rate (7.75% at initiation of the loan) less 1.00%. The note is secured by assets of the Organization. Subsequent to year end, the note was extended to February 2025 at the Wall Street Journal Prime Rate (8.50% at the time of extension) less 1.00%.	\$ 319,000
Promissory note to a local bank for purchase of property due April 2028 with monthly payments of \$1,747 and interest accruing at 6.75%. The note is secured by real estate.	227,111
Promissory note to a third party due April 2028 with annual payments of \$5,000. The note does not bear interest. The note is secured by real estate.	25,000
Promissory note to a third party due September 2023 with no payments due prior to that date. The note does not bear interest. The note is secured by real estate. Subsequent to year-end, this note was paid in full.	5,000
Promissory note to a local bank for purchase of equipment due February 2027 with monthly payments of \$550 and interest accruing at 4.00%. The note is secured by equipment.	22,491
Promissory note to a lender for purchase of real estate due November 2047 with monthly payments of \$2,049 and interest accruing at 4.50%. The note is secured by all assets of the Organization.	361,993
	Total notes payable 960,595
	Less: current portion 29,838
	Notes payable, net of current portion <u>\$ 930,757</u>

Required future annual principal payments on notes payable are as follows:

2024	\$ 29,838
2025	344,913
2026	26,998
2027	25,956
2028	221,013
Thereafter	311,877
Total	<u>\$ 960,595</u>

## Notes to Financial Statements

### Midcoast Conservancy

#### Note K - Retirement Plan

The Organization has established a 401(k) retirement plan for its staff. Under the plan, employees who work at least 24 hours a week, are 18 years of age or older, and have completed one year of service are eligible to contribute a portion of their wages, up to the applicable IRS limits. Under this arrangement, the Organization matches up to 5% of the participants' annual salary. Employer contributions during the year amounted to \$17,929.

#### Note L - Board Designated Net Assets

Board designated net assets (which are included in net assets without restrictions) consist of the following at June 30, 2023:

Quasi-endowment	\$	350,332
Capital Improvements		<u>8,813</u>
	\$	<u><u>359,145</u></u>

#### Note M - Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes at June 30, 2023:

*Subject to expenditure for specified purpose:*

Operation of programs	\$	1,155,781
Operating endowment appreciation		175,397
Stewardship endowment funds		877,648
Stewardship endowment appreciation		<u>2,665</u>
		2,211,491

*Not subject to appropriation or expenditure:*

Trust property		265,585
Operating endowment		275,591
Stewardship endowment		<u>50,000</u>
		<u>591,176</u>

Total net assets with donor restrictions    \$ 2,802,667

## Notes to Financial Statements

### Midcoast Conservancy

#### Note N - Liquidity and Availability

Financial assets consist of the Organization's cash and cash equivalents, investments, accounts and grants receivable, and pledges receivable. The following reflects the Organization's financial assets as of June 30, 2023, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the date of the Statement of Financial Position. Amounts not available include amounts set aside for long-term investing in the quasi-endowment that could be drawn upon if the governing board approves that action. However, amounts already appropriated from either the donor-restricted endowment or quasi-endowment for general expenditure within one year of the Statement of Financial Position date have not been subtracted as unavailable. Funds included below that are listed as 'subject to expenditure for a specific purpose' exclude \$172,993 related to the fiscal sponsorship with Friends of Haystack Mountain, as this is the portion of funds related to the fiscal sponsorship agreement which do not meet the definition of financial assets.

Financial assets available to meet cash needs for general expenditures within one year consists of the following at June 30, 2023:

Financial assets, at year-end	\$ 2,866,649
Less those unavailable for general expenditures within one year, due to:	
<i>Contractual or donor-imposed restrictions:</i>	
Subject to expenditure for a specific purpose	(2,038,498)
Not subject to appropriation or expenditure	(325,591)
<i>Board designations:</i>	
Quasi-endowment	(350,332)
Capital Improvements	<u>(8,813)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 143,415</u>

The Organization's financial assets available to meet cash needs for general expenditures within one year represents funding for ongoing operational requirements and planned increases in program expenditures in 2024.

The Organization is substantially supported by contributions and grants. The Organization actively manages its cash flow to ensure funds are available for general expenditures, liabilities, and other obligations as they come due. The Organization will spend from its quasi-endowment fund or other board designated funds listed above, amounts from these funds can be appropriated as needed to meet liquidity needs. As more fully described in Note I, the Organization also has availability under the line of credit of \$60,000, should an unanticipated liquidity need be identified.

**Notes to Financial Statements**

**Midcoast Conservancy**

**Note O - Revenue Recognition**

Disaggregation of Revenue

The following table shows the Midcoast Conservancy revenue disaggregated according to service type/revenue stream and the timing of transfer of goods or services for the year ended June 30, 2023:

<i>Revenue Recognized at a Point in Time</i>		
Merchandise sales		\$ 17,059
Forest products		<u>31,121</u>
	Revenue Recognized at a Point in Time	48,180
<i>Revenue Recognized Over Time</i>		
Community programs		22,324
Timber frame course		11,630
Outdoor adventure		<u>10</u>
	Revenue Recognized Over Time	<u>33,964</u>
	Total Revenue from Contracts with Customers	<u>\$ 82,144</u>

Contract assets and Contract liabilities

In accordance with FASB ASC 606-10-50, the Organization has considered the need to record contract assets and contract liabilities from contracts with its customers. No such balances exist for contract assets as of June 30, 2023. Contract liabilities at June 30, 2023 were \$9,560.

Receivable

The Organization has accounts receivable from contracts with customers of \$0 at June 30, 2023.

Performance Obligations

The Organization receives program fees for several classes, licensing, membership, and subscription revenue as services are provided. Revenue is recognized on a ratable basis over the contract term, which is generally one to five days.

There are no credit terms available for customers. Payment is due prior to purchasing goods and prior to beginning program.

Transaction Price Allocated to Remaining Performance Obligations

Obligations related to contracts are for services with remaining terms of less than 5 days, with an original duration of one year or less, and contain no variable consideration.

## Notes to Financial Statements

### Midcoast Conservancy

#### Note O - Revenue Recognition - Continued

##### Warranties

Warranty (or return, refund, discount) obligations are purchased along with the contract and are considered a separate performance obligation. Management has determined that the only warranty effecting this particular revenue stream is for refunds available. All refunds that could be issued through June 30, 2023 were issued by year-end.

##### Management's Estimates and Judgments

Contract transaction price includes the Organization's judgment of variable consideration. Variable consideration is broadly defined and includes incentives, price concessions, rebates and refunds, as well as if the amount to be received is contingent on the occurrence of a future event. Based on available information, management must include an estimate of any variable consideration when determining the contract transaction price, using either the "expected value" or the "most likely amount" approach.

The Organization uses the input method of time elapsed to recognized revenue related to these contracts. The costs of operating the events are approximately the same each month. As such, the Organization has determined it appropriate to recognize 1/5 of event income each month over the five months of the camp period.

##### Financing Components

The Organization's contracts with customers contain no significant financing components.

#### Note P - Conservation Easements

As stated in the summary of significant accounting policies, the Organization acquires easements and developmental rights through donations and acquisitions. The policy of the Organization is to record any purchased easements and developmental rights as an expense in the year of the transaction while not recording any amount as an asset. During the year ended, June 30, 2023, the Organization received three donated easements.

#### Note Q - Commitments

The Organization has entered into a twenty-five year purchase power agreement in which the Organization purchases all electricity from solar panels held on its property. The agreement began in June 2019 and is noncancelable until the fifth year of the agreement. Beginning in the fifth year, the Organization can pay a termination fee equal to the fair market value of the solar panels which is estimated to be \$23,400 in the first year they can terminate the agreement, which is the year ending June 30, 2024.

## Notes to Financial Statements

### Midcoast Conservancy

#### Note R - Contributed Nonfinancial Assets

For the year ended June 30, 2023, contributed nonfinancial assets recognized within the statement of activities included:

Property	\$	369,129
Goods		16,509
Services		43,124
	\$	<u>428,762</u>

The contributed property will be used as conservation land. In valuing the contributed property, the Organization acquired appraisals of the land at the time of the donations.

The Organization recognized contributed nonfinancial assets within revenue, including contributed goods and services for the year ended June 30, 2023. There were no contributed nonfinancial assets with donor imposed restrictions.

Contributed services recognized comprise professional services for construction, financial services, and other services rendered. Contributed services are valued and reported at the estimated fair value in the financial statements based on current rates for similar professional services. Contributed goods were utilized in the Organization's office as well as in the furtherance of their programmatic goals. In valuing donated goods, the Organization estimated the fair value on the basis of estimates of wholesale values that would be received for selling similar products in the United States.

#### Note S - Fiscal Sponsorships

The Organization is the fiscal sponsor for Friends of Haystack Mountain. At June 30, 2023, net assets held by the Organization that belong to the fiscal sponsor entity were \$168,200. All revenue and expenditures of the entity are included in the accompanying Statement of Activities.

The Organization is also the fiscal sponsor for Brightfield School. At June 30, 2023, net assets held by the Organization that belong to the fiscal sponsor entity were \$52,250. All revenue and expenditures of the entity are included in the accompanying Statement of Activities.

## **Notes to Financial Statements**

### **Midcoast Conservancy**

#### **Note T - Contingent Liabilities**

The Organization holds 97 conservation easements covering approximately 6,862 acres. The Organization is committed to monitoring these properties in order to ensure that the condition of the conservation easements is not violated. In the event that any violation of these easements is deemed to have occurred, the Organization is committed to bringing any and all actions necessary to defend the easements. To mitigate the financial risk such a commitment brings, Midcoast Conservancy has purchased conservation defense liability insurance through Terrafirma Risk Retention Group LLC, a mutual insurer created by the Land Trust Alliance. An estimate of the potential liability cannot be made given the information available to management.

#### **Note U - Income Taxes**

The Organization qualifies as an organization exempt from federal income tax under Internal Revenue Code Section 501(c)(3) and files a Form 990 tax return. With few exceptions, the organization is no longer subject to U.S. Federal income tax examinations by tax authorities for years before 2020 due to statute of limitations. The Organization has adopted the provisions of FASB ASC 740, *Income Taxes*. Management of the Organization believes it has no material uncertain tax positions and, accordingly it will not recognize any liability for unrecognized tax benefits.

#### **Note V - Prior Period Adjustments**

At July 1, 2022, an adjustment was made to correct the balance in trust property. The result of the entry was a decrease in trust property of \$105,000, and an increase in unrestricted net assets of \$105,000.

#### **Note W - Net Asset Reclassification**

At July 1, 2022, an adjustment was made to reclassify net assets without donor restrictions and net assets with donor restrictions for trust property. The result was a decrease in donor restricted net assets and an increase in unrestricted net assets of \$114,782.

#### **Note X - Subsequent Events**

Management has made an evaluation of subsequent events to and including May 3, 2024, which was the date the financial statements were available to be issued and determined that all other subsequent events that would require recognition or disclosure have been considered in the preparation of the financial statements.

**Petition to Town of Damariscotta to raise/appropriate the sum of \$2,000  
for Midcoast Conservancy**

We, the undersigned registered voters of the Town of Damariscotta, hereby request that Midcoast Conservancy have an Article included in the 2025 Annual Town Meeting Warrant requesting an amount of \$2,000 to help fund Midcoast Conservancy to the benefit of Damariscotta Residents.

Printed Legal Name	Signature	Street & Number	Legal Town of Residence & Voter Registration
✓1 DUGUID AVANTAGGIO	[Signature]	200 HEATER RD	Damariscotta
✓2 Abby Avantaggio	[Signature]	200 Heater Rd	Damariscotta
✓3 Keena Davel	[Signature]	89 Shamrock Ln	Damariscotta
✓4 JEDINE CATHY DAVIS	[Signature]	26 Water St	Damariscotta
✓5 CECIL BENTNER	[Signature]	134 Abbots Ln.	Damariscotta
✓6 STEVEN HOFFMANN	[Signature]	19 Church St	Damariscotta
✓7 [Name]	[Signature]	28 Adsett Ln	Damariscotta
✓8 Karen Moran	[Signature]	45 Stonewall Ln	Damariscotta
✓9 Alex Joseph	[Signature]	29 Branch Pt	Damariscotta
✓10 Ben Boudo	[Signature]	16 Beech Ln	Damariscotta
✓11 Rebecca Nash	[Signature]	28 Midcoast Rd	Damariscotta
✓12 Linda Buckland	[Signature]	16 Laurel Ln	Damariscotta
✓13 Tammy Walsh	[Signature]	23 Rocky Run Rd	Damariscotta
✓14 JANE BRUCE	[Signature]	131 BILLY RD	Damariscotta
✓15 BRUCE BRUCE	[Signature]	10 PEBBLE LOT LAKE	Damariscotta
✓16 WALTER ARMSTRONG	[Signature]	33 MIDCOAST RD APT 1	Damariscotta
✓17 JOHN DURN	[Signature]	13 HULL CREEK LN	Damariscotta
✓18 SWISHINE ERICKSON	[Signature]	16 HARMOND ST	Damariscotta
✓19 CHRIS WILLIAMS	[Signature]	91 BELVEDERE RD	Damariscotta
✓20 ROSALIND WELSH	[Signature]	147 ELM ST.	Damariscotta
✓21 GARY A HANSON	[Signature]	66 BACK MEADOW RD	Damariscotta
✓22 JENNIFER A HANSON	[Signature]	66 BACK MEADOW RD	Damariscotta
✓23 SUMMER HADLEY	[Signature]	68 PARADISE LN	Damariscotta



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**Stephanie Hanner**  
Director of Development  
stephanie@midcoastconservancy.org

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23\*00+  
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22\*00+

Signatures on this petition page were collected by: Kathy D Date: 11/5/2024

